

Annual Report 2019



BASKETBALL ASSOCIATION OF NEWCASTLE LIMITED

ANNUAL REPORT 2019

ABN: 81 003 432 871

PRESIDENT'S REPORT 2019

I feel privileged to be the President of the Newcastle Basketball Board of Directors as the association heads into an exciting new era for the game in this region.

Plans are well underway for the new \$25 million stadium as we look back on another very successful year both on and off the court in 2019.

Newcastle's incredible championship women's team was named Basketball NSW Senior Team of the Year after being the best team in the competition all year.

Captain Jaimee Seebohm and all the girls were amazing in their tremendous win over Canberra in the grand-final.

The coach of the team was Jaimee's husband Shannon Seebohm and we thank him immensely for his two-years working for Newcastle Basketball and wish him well with his future in basketball.

Shannon was our first full-time appointed coaching director and it was amazing to see the impact he had on the place.

His passion for the game at all levels was evident from the day he walked into the place and his ability was recognised when he was named as an assistant for the Australian Opals team.

Ultimately this led to a contract with Townsville Fire in the WNBL which was very exciting for Shannon and his family.

It was also great to see our female basketballers so successful again this year with our Youth League Women and the under-18 girls winning state titles. This wonderful success all culminated in the association winning the coveted George Thompson Memorial award for Best Female Development Program.

Team manager of the under-18s and Youth League Women was Dhana Davidson and her commitment to Newcastle and NSW Country basketball was recognised with a service award from Basketball NSW which was great to see. Dhana has worked tirelessly as a volunteer for our association and to see her rewarded for this work was wonderful.

Our overall success in our Representative Competitions in 2019 confirmed Newcastle is still one of the most successful associations in NSW, and throughout Australia, and I would like to thank our volunteers and coaches for their unwavering support of this association. Your passion and dedication to our programs ensures such success.

Newcastle Basketball, with its growing numbers, continues to adopt a more professional approach under

the guidance of the Board and our General Manager as we set the platform to launch into a whole new era next year and beyond, especially once our new facilities are completed and we move towards greater participation.

This would not be possible without our great team of directors who all bring a unique and valuable skill set to the Board. I would like to personally thank these directors who volunteer their time to ensure junior and senior, representative and social, basketball continues to thrive.

Our association continues to evolve and with the departure of Shannon Seebohm to Townsville we recruited basketball legend Tim Mallon as the Coaching Director in a part-time role.

Timmy continues his full-time job as a teacher at Hunter Sports High School and we are very grateful to him for filling the role with Newcastle Basketball part-time.

This allowed us to employ a full-time Development Officer and Sam Adams joined the team in 2019 from Queanbeyan and we wish Sam the best.

We have had staff members Cassidy McLean and Alison Ebzery come and go this year. They will be sadly missed as wonderful staff members at Newcastle Basketball when they leave in early 2020. However on a positive note, it's great to see these girls getting such great opportunities to play basketball at the highest level with the WNBL. Cass is heading back to Bendigo and Ali back to Townsville and I'm so proud of them.

The association is in an amazing position with growth in every aspect of the business from Mini Hoops and Aussie Hoops through to Senior Competitions and the representative program.

Our incredible growth does not come by accident and the programs that are in place have been recognised as the best in the state and nationally for a few years now.

The junior club competition was as strong as ever in 2019 and the introduction of the new summer junior competition introduced lots of first-time players to basketball which was great to see.

I am looking forward to some very exciting times ahead for everyone involved at every level of the association and thank you for being a part of the Newcastle Basketball family.

Regards
Kristi Faber

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GENERAL MANAGER'S REPORT 2019

Newcastle Basketball posted a surplus of \$1581 in 2019 on the back of record revenue of \$1,928,030.

Depreciation and amortisation increased from \$94,209 in 2018 to \$132,732 in 2019 which resulted in a very positive cash surplus, leaving the association in a strong financial position.

Although we received a commitment from the state government of \$25 million to build a new stadium in 2019, and \$13.4 million was allocated to their 2019-20 financial year, the funding agreement was not signed in 2019.

The \$25 million will be partially brought in as revenue in 2020, and the remainder most likely in the 2021 financial year, which will have a dramatic effect on the financial reporting in both years but will not impact on the operations of the association.

The impending move from Broadmeadow will also activate the need to remove the current facility from the balance sheet as an asset which will also distort the numbers but have no effect on the business.

The association continues to grow on the back of the largest Aussie Hoops program in NSW and the sixth largest in Australia in terms of participation.

Our Sporting Schools program was delivered to almost 7000 primary school students in 2019 which made it the largest schools basketball program in Australia for the second time in three years.

From this our junior programs have grown consistently over the last three to four years and the advent of the Junior Summer Comp that commenced in October increased our membership significantly.

Senior and junior competition basketball continues to be the lifeblood of the association and the income from this accounts for half of the annual revenue.

There are exciting times ahead for all senior, junior and wheelchair basketball players following the state government's announcement in June 2019 to allocate \$25 million for Newcastle Basketball to build a new stadium.

Not only was this news well received within the Newcastle and broader Hunter basketball community but also by a range of other sporting and cultural organisations that will benefit from using the new facility.

The association again received tremendous support from community partnerships with Port Waratah Coal Services, the Duke of Wellington Hotel, Pivotal Business Systems, McDonald's Broadmeadow, McDonald Jones Homes, Churchill's Carpet Court and Wideline Windows & Doors.

These partnerships assist in different ways across our development program, Newcastle junior rep program and the Newcastle Hunters senior program, along with minor revenue from the door takings, canteen and bar at home games.

Newcastle received the George Thompson Memorial Award for having the Best Female Development Program at the Basketball NSW awards.

This was due in no small part to the under-18 girls, Youth League Women and Open Women's teams who all won state championships.

We said farewell to Shannon Seeböhm who spent two years as our Coaching Director and in that short time had a lasting effect on the association.

Shannon signed a two-year deal to coach Townsville Fire in the Women's National Basketball League, a competition we are hoping to be a part of one day.

I would like to thank the staff at Newcastle Basketball for their commitment and professionalism throughout the year and President Kristi Faber and the Board for their continued support and contribution as volunteers.

Neil Goffet
General Manager
Newcastle Basketball



OUR PEOPLE

BOARD OF DIRECTORS

Kristi Faber – President
Kim Hartley – Vice President
David Shanley – Finance Director
Greg Fenwick – director
Andy Smith – director
Rob Russell – director
Kelly Deakin – director
Cassandra Baldwin – director

MANAGEMENT

Neil Goffet – General Manager
Martin McLean – Basketball Manager
Brett Keeble – Development Manager
Shannon Seebohm – Director or Coaching
Cassidy McLean – Office Manager
Angela Cavaliere – Canteen Manager
Michael Gallacher – Accountant
Viv Northey – Venue Supervisor
Ryan Davidson – Referees Coordinator
Lewis Mason – Referees Coordinator

LIFE MEMBERS

John Gartrell *
Jack Ryan *
Jack McClusky *
Reg Gazzard *
John Raschke *
John McLeish *
Joe Moroney *
Ross Craig *
Bob Trowbridge *
Terry Charlton
Denis Kibble
Warren Skelton *
Jean Rolls *
Andy Smith
Bernadette Wilkinson *
Eric Harvey
Ken Clifford *
Bob McGugan
Neil Gibson
Agnes Dorricott
Frances Henderson
Helene McFarlane
Leianne Palmer
Warren Carney
Leon Burwell *
Kay Kubank
Vivienne Northey
Jenny Shepherd
Carolyn Stanton
Graham Baker
Anne Bright
Larry Davidson
Jim Gallacher
Ross Lewis
Bob Dick
Glendon Ryan *
Jon Hoyle *
Scott Beker
Steven Dick
Greg Luck
Darren Nichols

LIFE PLAYING MEMBERS

Les Atkin
Diane Hay
Terry Charlton
Denis Kibble
Judy Charlton *
Melva Saunders
John Gardiner *
Bob Jones *
Alistair Robertson
Neville Bruce *
Ron McGregor
Dan Riley
Denise Quinlan
Larry Davidson
Rhonda Davidson *
Brian Dick
Steven Dick
Rosemary Wilkinson
Dianne Henry
Michael Johnson
Maree Breen
Cindy Mascord
Trish Suckling
Michael Kubank
Adam Melmeth
Peter Barnett
Chloe Mullaney
Peter Harvey
Jill Morgan
Josh Morgan
Jeremy Dorricott
Darren Nichols

* DECEASED



BASKETBALL SERVICES

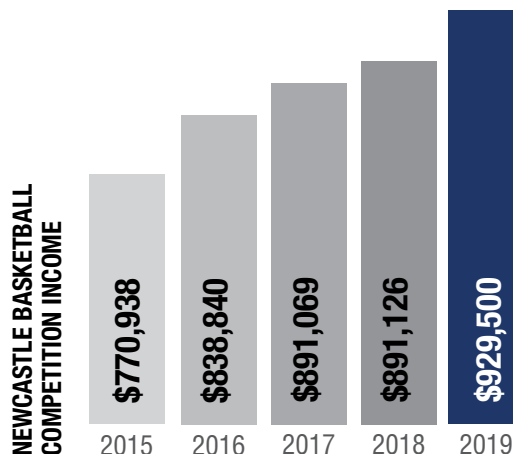
COMPETITIONS

It was a season of change for the largest senior basketball competition in regional NSW with the introduction of three shorter comps each year, rather than the traditional three longer versions.

The association now offers Summer, Winter and Spring senior comps which was extremely well received by our members.

Our new Junior Summer Comp was largely responsible for the increased revenue you see in the adjacent graph as fees remained the same throughout 2019.

The senior comps are sponsored by the Duke of Wellington Hotel and we thank Tony and Kat Jackson for their continued support.

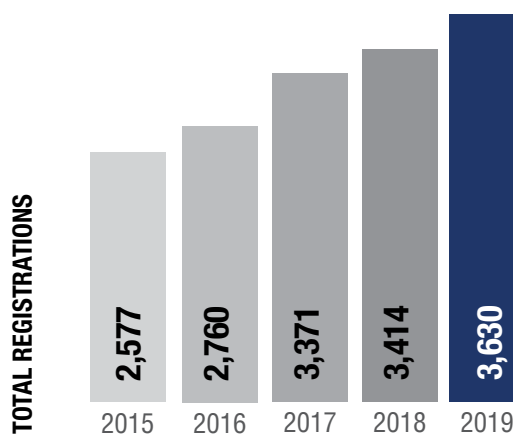


REGISTRATIONS

The number of registered members continues to rise which is an encouraging aspect for the sport and the fact most of them are junior players is a great sign for the future of the association.

Online registrations made life much easier for our customers in 2019 and we will continue to explore all avenues to make the customer experience a pleasant one.

Annual registration fees do not correlate directly with revenue for the association as the majority is absorbed by Basketball NSW.

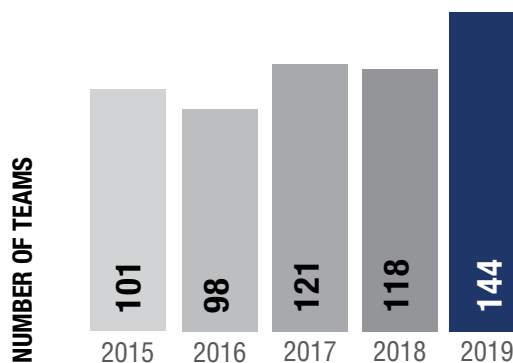


McDONALD'S JUNIOR CLUB COMP

Text - Participation numbers were up in the McDonald's Junior Club Comp through winter and the advent of our junior summer comp attracted 88 teams which was an incredible increase on previous Term 4 and Term 1 programs.

Growth from schools, Aussie Hoops and under-10s over the past few years is coming through with increased participation in all junior competitions.

These competitions would not be possible without the wonderful support we receive from staff members, coaches and volunteers from junior clubs City Limits, Port Hunter, Wests and Lakers.





REPRESENTATIVE PROGRAMS

The Newcastle Hunters women capped an amazing 2019 season when they were crowned state champions for the sixth time in the association's history and the second time in four seasons.

Youth League Women were also crowned state champions giving Newcastle the enviable record of having won six senior state titles in the past five years.

Coached by Shannon Seebohm, and with his wife Jaimee Seebohm as captain, the women's team was named Basketball NSW Senior Team of the Year.

The Newcastle junior rep program was again extremely successful finishing in the top five associations in the state.

Our under-18 girls were crowned state champions and all six division-one teams made it through to the State Championships despite playing in a very restricted Eastern League competition.

Kate Kingham made history by becoming the first player in the 74-year history of the association to win three state titles in one year having played in the under-18, youth league and women's teams.

REFEREES

Scott Beker claimed yet another Ken Clifford Medal as the Newcastle senior Referee of the Year after taking part in the 2019 FIBA Men's World Cup in China.

He also continued his distinguished NBL career and when he was available officiated in some Waratah League games and was also generous with his time in helping the next generation of Newcastle referees.

Josh Knight and Joe Kelley continued their rise through the ranks by taking part in their second WNBL season.

Harvey Byrne was named Newcastle's Junior Referee of the Year, Nick Lund was named Most Improved and Jack Mortimer was the Rookie Referee of the Year.

DEVELOPMENT PROGRAMS

Newcastle Basketball delivered the No.1 Sporting Schools basketball program in Australia for the second time in three years which is an amazing achievement.

In all our Bounce Back Basketball program was delivered to 40 schools and covered almost 7000 students throughout Newcastle, Lake Macquarie and Port Stephens.

To have the largest schools' program in the country and the biggest Aussie Hoops program in NSW is testimony to the operational planning and vision of the management team at Newcastle Basketball.

Growth flowed through into under-10s with the number of teams soaring to 30 in term 3 and numbers were also well up in the McDonald's junior club comp.

The introduction of Mini Hoops for pre-schoolers aged 3-5 made a slow start but with good numbers attending on Saturdays and Mondays there might be some adjustments made to this program in 2020.

REPRESENTATIVE HONOURS

Australia

Katie Ebzery

Lara McSpadden
(Emerging Opals)

Chrya Evans
(under-17)

Michael Walker
(under-17)

NSW

UNDER-20 GIRLS
ISABEL PALMER

NSW Country

UNDER-18 GIRLS
Kate Kingham
Chrya Evans
Amelia Raidaveta
Jessica Relf

Under-18 Boys
Michael Walker
Evan Kilminster

Under-16 Girls
Kelsey Crossan
Emily Foy
Ashley Crossan

Under-16 Boys
Kayne Gilmore
Brendan Palmer

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**STATEMENT OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME**

For the Year Ended 31 December 2019

		2019	2018
	Note	\$	\$
Revenue	4	1,928,030	1,905,120
Forgiveness of loan	4	-	197,080
Raw materials and consumables used		(113,195)	(123,080)
Employee benefits expense		(538,527)	(499,450)
Advertising		(566)	(18,100)
Audit fees		(11,400)	(11,060)
Cleaning		(98,188)	(82,570)
Competitions		(458,457)	(397,230)
Depreciation and amortisation		(132,732)	(94,200)
Development costs		(151,493)	(113,270)
Hunters committee expenses		(99,465)	(194,880)
Insurance		(46,563)	(40,140)
Leasing		(6,196)	(38,410)
Rates		(20,243)	(20,020)
Repairs and maintenance		(67,214)	(71,700)
Other expenses		(182,210)	(190,960)
Profit before income tax		1,581	207,070
Income tax expense	2(a)	-	-
Profit for the year		1,581	207,070
Other comprehensive income, net of income tax			
Items that will not be reclassified subsequently to profit or loss:			
Total comprehensive income for the year		1,581	207,070

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STATEMENT OF FINANCIAL POSITION

As at 31 December 2019

	Note	2019 \$	2018 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	5	283,989	158,216
Trade and other receivables	6	4,626	50,475
Inventories	7	28,321	34,519
Other assets	9	25,902	16,985
TOTAL CURRENT ASSETS		<u>342,838</u>	260,195
NON-CURRENT ASSETS			
Property, plant and equipment	8	1,672,904	1,659,700
TOTAL NON-CURRENT ASSETS		<u>1,672,904</u>	1,659,700
TOTAL ASSETS		<u>2,015,742</u>	1,919,895
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	10	73,675	82,070
Borrowings	11	69,485	24,422
Employee benefits	13	54,908	45,074
Amounts received in advance	12	158,851	148,993
TOTAL CURRENT LIABILITIES		<u>356,919</u>	300,559
NON-CURRENT LIABILITIES			
Borrowings	11	95,566	54,896
Employee benefits		6,542	9,306
TOTAL NON-CURRENT LIABILITIES		<u>102,108</u>	64,202
TOTAL LIABILITIES		<u>459,027</u>	364,761
NET ASSETS		<u>1,556,715</u>	1,555,134
EQUITY			
Retained earnings		1,227,762	1,226,181
Reserves	14	328,953	328,953
TOTAL EQUITY		<u>1,556,715</u>	1,555,134

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STATEMENT OF CHANGES IN EQUITY

For the Year Ended 31 December 2019

	Retained Earnings	Reserves	Total
	\$	\$	\$
Balance at 1 January 2019	1,226,181	328,953	1,555,134
Profit for the year	1,581	-	1,581
Balance at 31 December 2019	1,227,762	328,953	1,556,715
Balance at 1 January 2018	1,019,108	328,953	1,348,061
Profit for the year	207,073	-	207,073
Balance at 31 December 2018	1,226,181	328,953	1,555,134

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STATEMENT OF CASH FLOWS

For the Year Ended 31 December 2019

	2019	2018
Note	\$	\$
CASH FLOWS FROM OPERATING ACTIVITIES:		
Receipts from customers	2,166,447	2,047,636
Payments to suppliers and employees	(1,976,579)	(1,946,101)
Interest received	214	277
Finance costs	(7,745)	(2,728)
Net cash provided by operating activities	<u>182,337</u>	<u>99,084</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property, plant and equipment	(12,140)	(96,832)
Net cash used in investing activities	<u>(12,140)</u>	<u>(96,832)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net proceeds from (repayment of) insurance premium funding	(531)	(2,347)
Right of use asset repayments	(28,779)	(12,903)
Repayment of hire purchase liabilities	(15,114)	(12,244)
Net cash used in financing activities	<u>(44,424)</u>	<u>(27,494)</u>
Net increase/(decrease) in cash and cash equivalents held	125,773	(25,242)
Cash and cash equivalents at beginning of year	158,216	183,458
Cash and cash equivalents at end of financial year	5 <u>283,989</u>	<u>158,216</u>

2019

